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Delancey appoints director for capital strategies

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Emma Murray lands newly created role at London-based investment manager



Emma Murray

What Delancey has appointed Emma Murray to the newly created role of director, capital strategies

Why She joins with over a decade of capital raising experience from Fiera Real Estate

What next Murray will focus on firm's business development

London-based investment manager Delancey has appointed Emma Murray as director for capital strategies.

Murray joins Delancey from Fiera Real Estate, where she has served as director of business development and capital raising since 2015. During her tenure, she was responsible for raising £2.1bn for both UK-only and pan-European strategies, managing institutional relationships including pensions funds, insurers, sovereign wealth funds and consultants.

In this newly created role, she will support the expansion of the firm's real estate product and investor base. The aim is to enhance Delancey's institutional relationships, as it expands both its real estate investment and capital strategies.

She will work across all of Delancey's capital strategies spanning both debt and equity, supporting existing mandates as well as new opportunities and separately managed accounts.

Murray said: "With an expanding real estate equity and credit platform, and full lifecycle capabilities, Delancey has rightly built an outstanding reputation as a UK specialist and partner of choice for domestic and global institutional capital. I'm thrilled to be joining at such an exciting time for the business, helping grow an already world-class client base."

The appointment comes following Delancey's strategic partnership with [Aware Super](#); lending partnership with [Cynergy Bank](#); and most recently the launch of a new bridging finance platform, [AlbionArc Capital](#).

Stafford Lancaster, chief executive at Delancey, added: "Emma's experience and skill in developing and shaping fund strategies will be invaluable as we aim to build on our

recent momentum and establish ourselves as a 'one-stop shop' for global investors wanting to access opportunities across UK real estate."

Murray's appointment follows [Lesley Davison rejoining Delancey](#) as managing director for capital markets, earlier in February. She had previously been with Delancey for 14 years, having oversight of all third-party financing for Delancey and joint venture investments.