The Economic Impact of the Earls Court Development

September 2025



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This document uses Treasury and Homes England guidance – calculated by Arup – to present the economic impact of delivering our transformation of the Earls Court site to the local, London and national economies.

As you will see on the following pages, that impact is simply huge. We are one of a tiny number of major projects which will compete on a global stage for investment and have a truly national and lasting annual impact for the next generation.

Our 44 acre masterplan will come alive with music, arts and entertainment, alongside homes designed for all stages of life.

A network of Exhibition Gardens will ensure nature runs as a golden thread throughout the site, with a 4.5 acre urban park at its heart.

We will become a global exemplar of sustainability and a showcase for the clean and climate innovation industry.

It will complete a radical transformation, from the current largely derelict closed off site, full of grey concrete, to a place of activity, colour and greenery.

It is difficult to truly capture all of the benefits that are generated from transformative projects like this. Because, beyond the numbers, it is about the people.

Those who will be helped into high skilled employment. Those who will make their home here. Those businesses who will have world class facilities in a campus type environment where their employees can thrive. And the people who will visit the cultural and community facilities and enjoy the open spaces, and those for whom a walk through the new Earls Court will become part of their daily lives.

We end this report presenting four case studies where we have seen this lasting impact delivered already – at King's Cross and the Queen Elizabeth Olympic Park in the UK, and at 22@Barcelona and the MIND Milano Innovation District internationally.

Our ambition at Earls Court is widely supported – by local people, by planning policy, by the Mayor of London's Growth Plan and by the Government's Growth Mission.

We at the Earls Court Development Company (ECDC) are absolutely determined to bring this vision to life. The local area, the wider West London area, the rest of London and national economy will all benefit.

Rob Heasman Chief Executive



@earlscourtdevco www.earlscourt.com

The Earls Court Development Company (ECDC) is an Earls Court-based business responsible for the transformation of the c.40-acre, former Earls Court Exhibition Centre, site on behalf of the Earls Court Partnership Limited – a joint venture formed in December 2019 between Delancey (on behalf of its client funds), the Dutch pension fund manager APG and Transport for London.

The Earls Court Development Company





Executive Summary – the total economic impact of the Earls Court redevelopment

Arup has used the approved Government methodologies to assess the economic impact of the development proposals for Earls Court, as submitted in the hybrid planning applications to both the Royal Borough of Kensington & Chelsea and the London Borough of Hammersmith & Fulham.

The impact will be immensely significant, with the project contributing up to 23,500 jobs and up to £3bn contribution to GVA, to the nation, annually.

This report breaks down the component parts of that impact in:

- Acting as a hub for the clean and climate economy;
- Reinstating itself as a cultural destination;
- Delivering neighbourhood benefits through new homes, connections and social impact;
- Creating additional jobs and spend during the construction phases and through the supply chain.

The site is one of the most investable propositions in the country and is ready to deliver against national, regional and local ambition for long term productivity and growth.

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8,700 – 12,000



£1.0bn – £1.6bn

per annum





13,100 - 17,100



£1.5bn – £2bn per annum



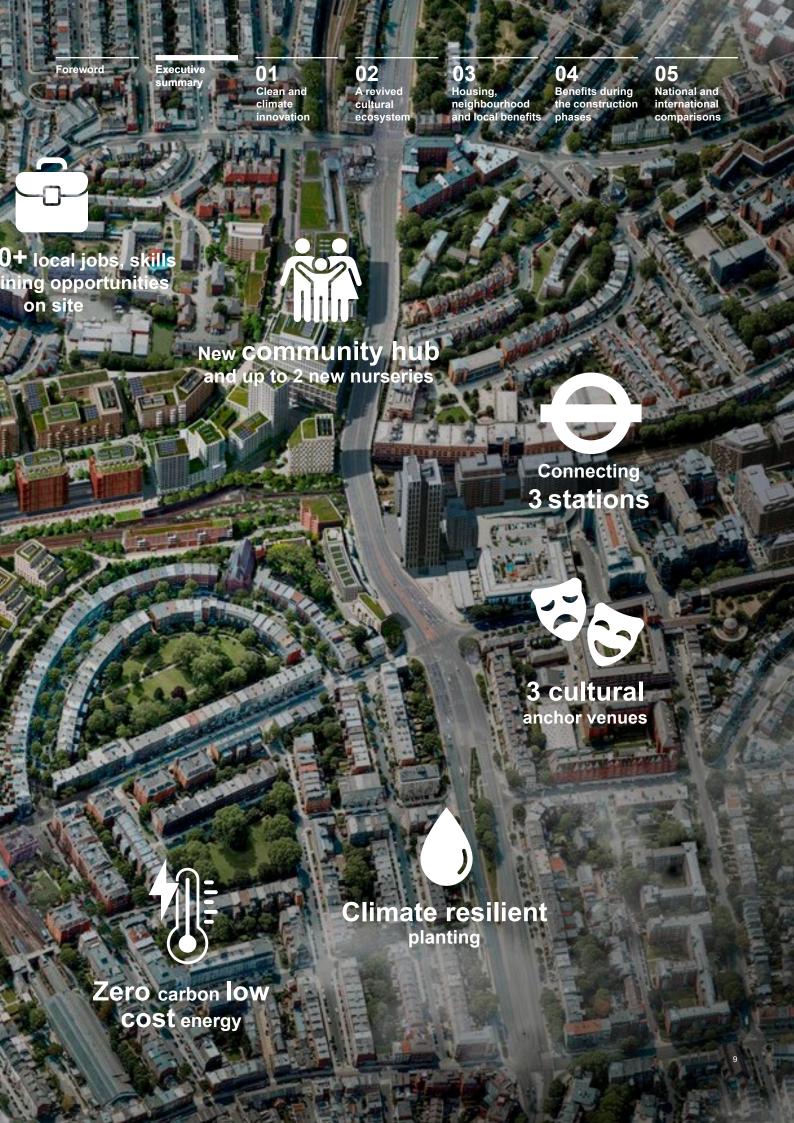


18,600 - 23,500

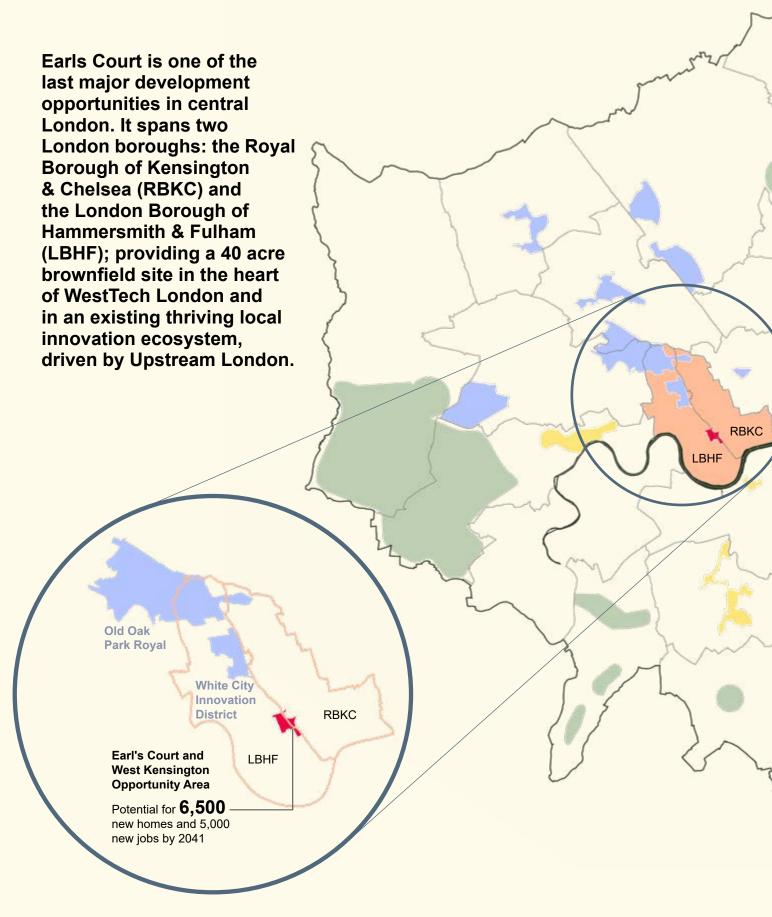


£2bn – £3bn per annum





London Context





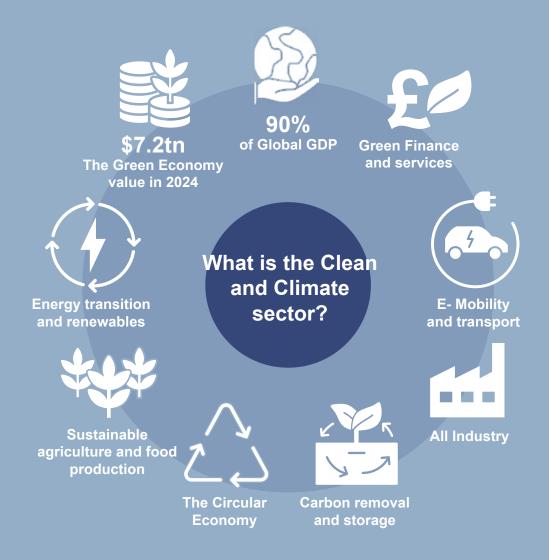


Unlocking a resilient and rapidly growing sector

Drawing on the momentum of innovation led growth across WestTech London² and locally driven by Upstream London³, Earls Court will provide a much needed home for the growing clean and climate innovation sector for both London and the UK.

Clean and climate innovation is the development of technologies and solutions specifically aimed at addressing climate change and sustainability: from a process or policy, to finance, materials, technology in any industry, in any sector.

The Government is committed to achieving net zero by 2050, while boosting economic growth through investment in innovation. Given this commitment, the UK remains a robust and attractive environment for sustainability driven innovations, with investment into UK based climate companies surging to almost 25%, totalling £4.5 billion and UK based AI tech firms seeing a 128% increase in investment, reaching £1.01bn in 2024⁴.



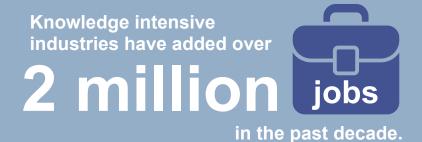
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Strong growth in the clean and climate economy is already evidenced, with businesses contributing

£74 billion of GVA in 2023...







- 3 Upstream London is the second phase of the London Borough of Hammersmith & Fulham Council's mission-led industrial strategy to achieve high economic growth across the Borough and beyond https://www.lbhf.gov.uk/sites/default/files/2024-11/upstreamlondon-whitepaper-2024.pdf
- 4 https://www.pwc.co.uk/pressroom/pressreleases/ researchcommentary/2024/

Providing a mix of high quality commercial spaces

The redevelopment will deliver around 2.5 million sq.ft. of new workspaces, clustered around the three tube and rail stations that touch the site.

Together, they create a smart innovation campus across the site, with a range of co-working spaces for start-ups and scale ups, as well as bespoke lab, office and research and development spaces.



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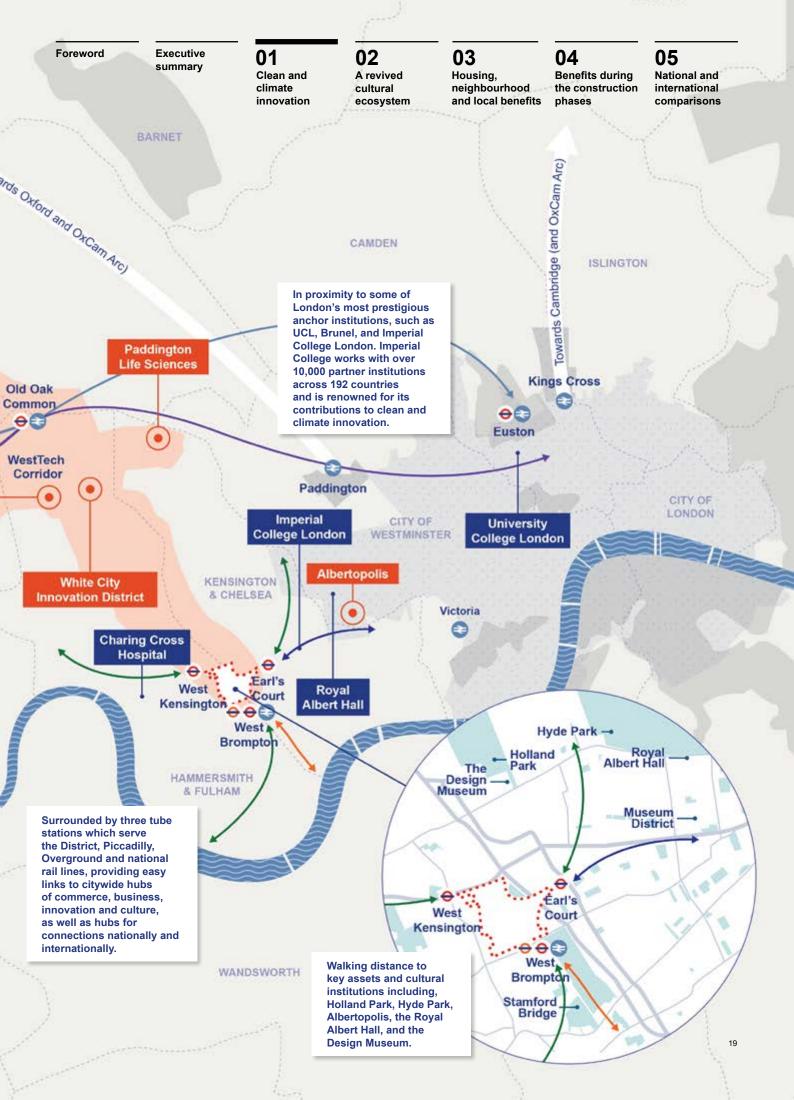


Warwick Square

West Kensington



Empress Place and West Brompton Square



Supporting industrial clusters nationwide

Earls Court will collaborate with high growth regional advanced manufacturing hubs across the country, driving value across the full supply chain, providing benefits for not only London but the nation.

"London is a global hotspot for clean tech innovation – innovation that addresses the causes and effects of man made climate change."

- Professor Richard Templer (Imperial)

Belfast Industrial Cluster

- A growing low carbon and green tech economy, supported by the Innovation City Belfast (ICB) initiative.
- Aims to further Belfast's existing strengths in technology, research and energy infrastructure assets through creating an Innovation District, a Smart District and a Smart Port for Belfast.

Dundee Industrial Cluster

- A growing hub for innovation in renewable energy sources, supported by its natural resources and existing talent pool.
- Scotland already produces more renewable electricity than it consumes and is home to several innovation hubs including the Michelin Scotland Innovation Parc in Dundee, which focuses on supporting the transition to a net-zero economy.

HyNet Northwest Cluster

- A major UK low carbon project focusing on hydrogen production and carbon capture.
- Secured £21.7bn in Government investment, it aims to produce low carbon hydrogen and store CO2 in offshore sites.
- Expected to create 6,000 jobs annually and contribute up to £17bn to the UK's economy by 2050.

Black Country Industrial Cluster

- Supports sectors like iron and steel processing, automotive manufacturing, and food and beverage production.
- Employs around 65,000 people across 3,500 businesses, aiming to create or safeguard 20,000 skilled jobs by 2030.

Tees Valley Industrial Cluster

- Major UK hub for clean energy and low carbon technologies.
- Investments include the £450m offshore manufacturing facility by SeAH Wind and £2bn in Teesworks, focusing on carbon capture, hydrogen production, and renewable energy.

Humber Industrial Cluster

- A third of the UK's offshore wind capacity currently operates from the Humber and two-thirds of the UK's licensed CO2 storage capacity is accessible from the region.
- The cluster has £15bn of private sector investment and tens of thousands of jobs in the pipeline.

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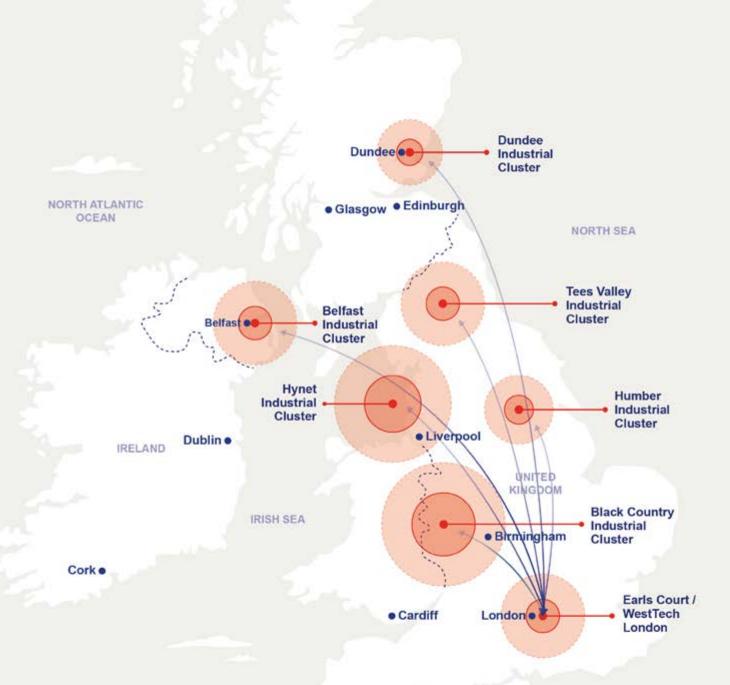
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Economic impact of the clean and climate sector locally, regionally and nationally

The scale of impact at Earls
Court is significant. Drawing on
its position in WestTech London,
and its strategic central London
location, along with momentum
locally from Upstream London,
Earls Court will convene actors
across the nation in clean and
climate innovation to create new
ideas, products and services.

Earls Court will create quality jobs locally, for London and the nation. The project will expand London's status as a major hub for intellectual property (IP) production, through creating the IP and early-stage R&D for new innovations. This will generate benefits throughout the supply chain, which will in turn create further jobs across the nation.

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7,700 - 10,800



£0.9bn to £1.5bn

per annum





11,800 - 15,700



£1.3bn - £2.1bn per annum





16,900 - 21,800



£1.8bn- £2.8bn⁵ per annum

5 Based on office floorspace of 185,000sqm (GIA), assuming all office floorspace is used for Clean and Climate Technology related activity. Figures are rounded. Figures show the range of outputs based on scenario modelling. A higher proportion of office space (75%), compared to research and development space (25%) forms the upper bound with the lower bound showing a lower proportion of office space (45%) compared to research and development (55%).





Stitching back into London's cultural map

Earls Court is synonymous with the power of culture, creativity and performance with a magnificent heritage of spectacle dating back to the 19th Century. The project is centrally located within West London's cultural landscape, with key attractions such as Albertopolis and Kensington Palace just a short walk away.

The project will deliver 3 new cultural venues, and 10 acres of outdoor space, reigniting the spirit of delight and discovery. The new venues will collectively accommodate over 2,500 people, as well as a range of diverse spaces, fixed and popup venues. Together they will provide a variety of flexible spaces to produce, rehearse and create, alongside a carefully curated mix of up to 100 places to eat, drink or shop.



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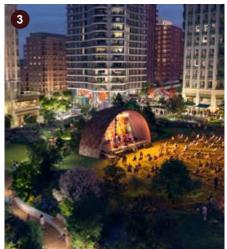
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- 1 Lille Sidings Square a large cultural venue for up to 900 people standing or 500 people seated.
- **2 Empress Place** a multi-use auditorium for up to 1,000 people standing or 600 people seated.
- 3 Outdoor events event spaces throughout Exhibition Gardens.
- **4 West Brompton Crescent** a flexible music venue for up to 750 people standing or 400 people seated.
- 5 A new Flower Amphitheatre at Warwick Square to celebrate the historic entrance from Earl's Court station.

Building on its legacy, Earls Court will support London and the UK's mission to invest in culture as a key driver of the experience economy.

In 2022, the creative industries contributed £124.6 billion in GVA to the UK economy, with a further £34.6 billion generated specifically by the cultural sector⁶. London accounted for most of this output, producing 50.8% of the creative industries' GVA and 63.5% of the cultural sector's GVA. Together, these sectors supported one in five jobs in the capital.⁷

The London Growth Plan recognises that London's culture is not a 'nice to have'. It is the foundation of the city's prosperity, attracting the brightest, most ambitious people from all over the world to study, build careers, start companies and visit.

Research and precedence demonstrates this clearly. King's Cross, for example, shows us that creating places where people genuinely wish to spend time has the power to attract the big global anchors that can transform an area. Earls Court will be a place that similarly brings together culture and technology, fostering innovation and collaboration.

⁶ Department for Culture, Media & Sport (2024)

⁷ Greater London Authority (2023)

Opening up the site from day one

Through temporary activation, the site has already become a destination.

Since acquiring the site, ECDC has bought over 850,000 visitors to the site's major new attractions including the BBC Earth Experience and COME ALIVE! The Greatest Showman Spectacular.

These interim uses have already delivered:

- £28.6m in GVA;
- £24.8m of social value and;
- £51.5m of additional local spend.

These figures are purely from the delivery of the activation of interim uses since ECDC took ownership of the site.



Young local artists



Earls Court Skills Centre



Empress studios



Artist in residence programme



The Lost Estate

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Padel Social Club



Community hub



BBC Earth Experience



London Wonderground and Underbelly



COME ALIVE! The Greatest Showman Spectacular

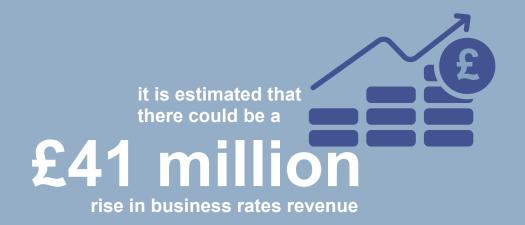


Earls Court Community Fund

Economic impact of the new cultural ecosystem locally, regionally and nationally







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the remaining

£32 million

would be redistributed regionally and nationally.9

The social value of the cultural uses proposed could equate to

£34.4

million

- 8 Based on 9,838sqm (GIA) of floorspace. For all plots delivered upon completion in 2043.
- 9 Calculations use rateable values of uses published by the VOA. Based on total floorspace of 218,000sqm (GIA), inclusive of all use classes.
- 10 ECDC Planning Statement (2024





A neighbourhood designed for all stages of life

Earls Court will deliver c. 4,000 new quality homes, including a target of 35% affordable homes across all tenures.

Alongside new homes, Earls Court will deliver the social infrastructure required to ensure a liveable neighbourhood. This will include up to 2 new childcare facilities, a new community hub, 8,000sqft of additional community and healthcare facilities. Lively streets will bring new local amenities, including a new 850m long boulevard (the length of Regent Street, from Piccadilly Circus to Oxford Circus) connecting West Kensington and West Brompton stations.



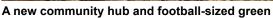
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Courtyard blocks



Taller residential buildings



Up to 100 local retail and dining spots



Up to 2 childcare facilities



Public parks and green space for all

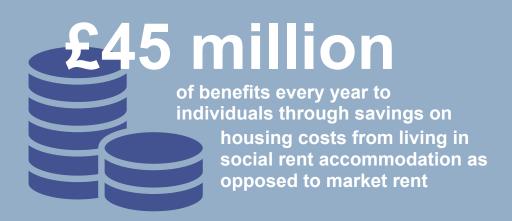


Mansion blocks



Townhouses

Economic impact of the provision of affordable housing



£33 million

every year from distributional benefits, capturing the benefits from redistribution of income and wealth through an increase of affordable housing provision



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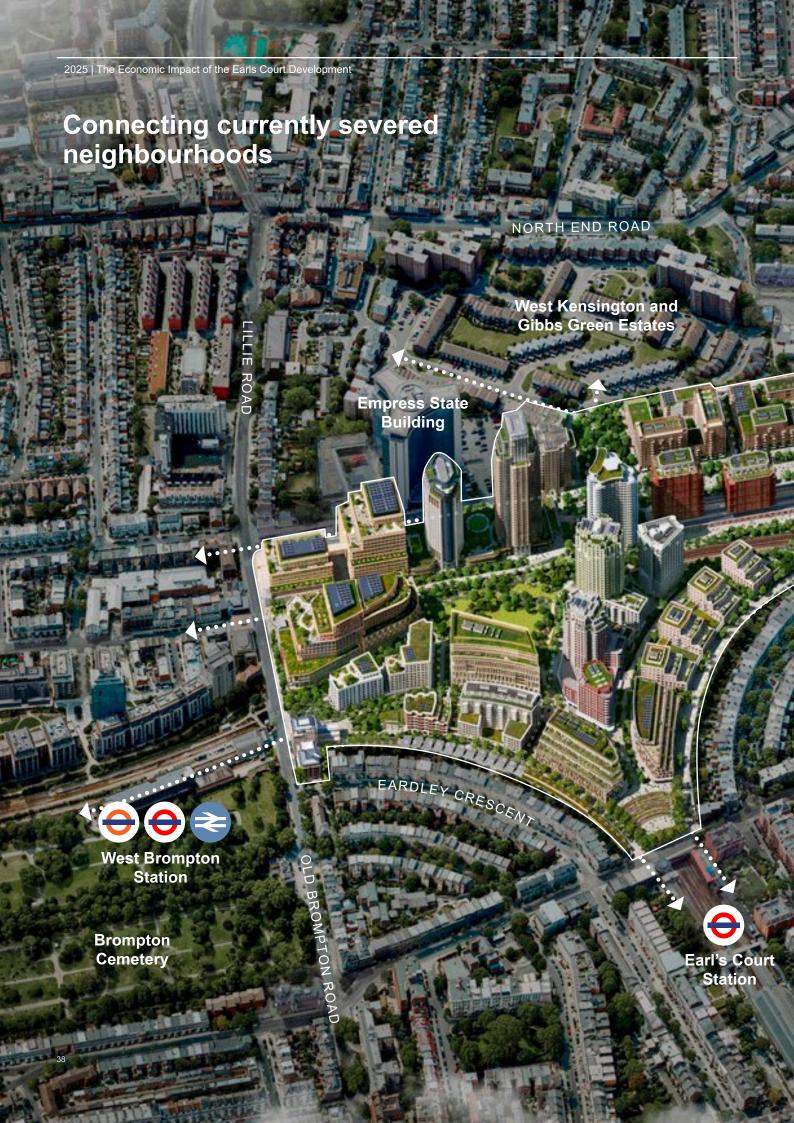
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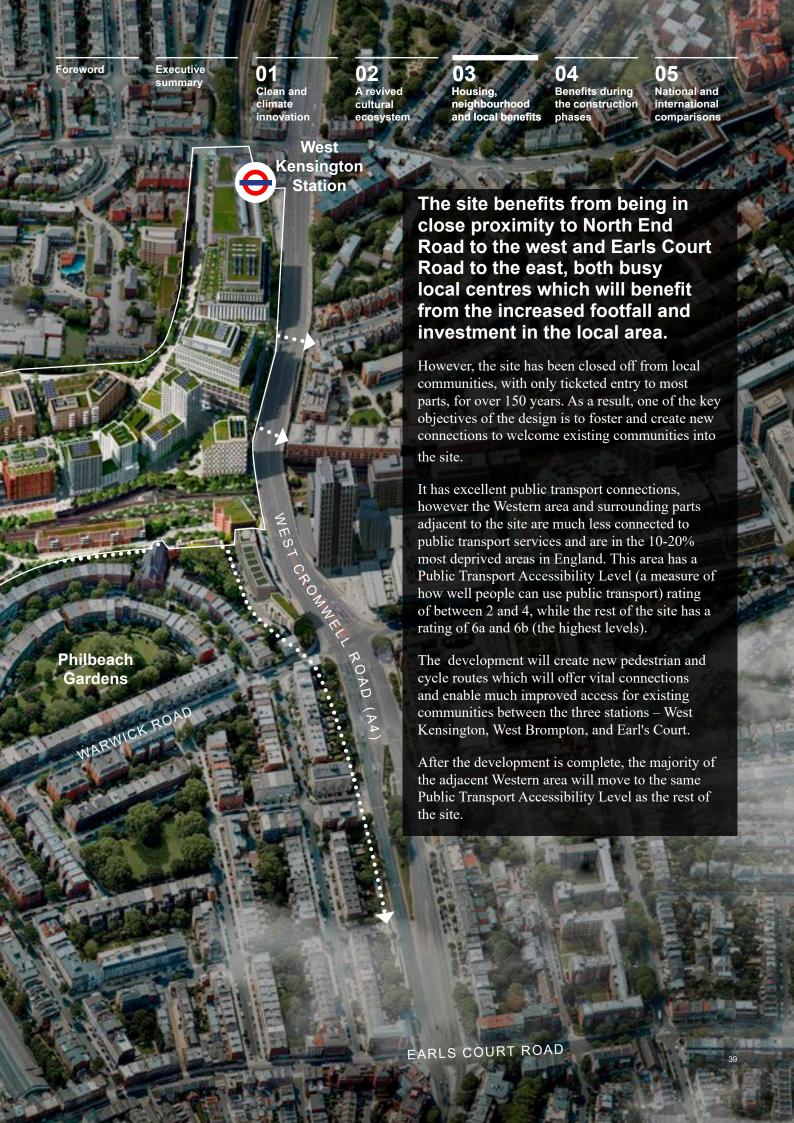
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¹¹ Calculated as per 5.81 in The MHCLG Appraisal Guidance. Based one tenure mix numbers in the ECDC Planning Statement (2024) https://www.gov.uk/government/publications/themhclgappraisalguide/themhclgappraisalguide#chapter5externalitiesassociatedwithdevelopment

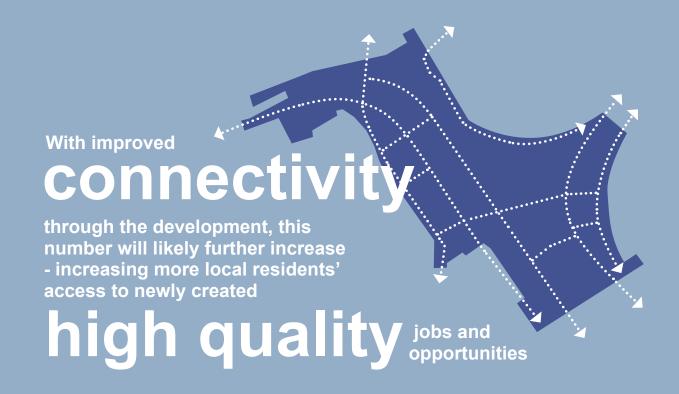




Economic impact of a new mixed use neighbourhood

The site is currently accessible by public transport or walking...





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Unlocking the site and increased footfall and dwell time in the area, means that additional local spend will be increased by

£75 million per annum¹³

Social value generated for the local area is anticipated to be

£7.8 million¹⁴

¹² TfL WebCAT

¹³ Based on an average weekly household expenditure in

¹⁴ ECDC Annual Social and Economic Impact (2024)



The Skills Centre

The Skills Centre at Earls Court has been open since November 2023 and is a hub for upskilling and education.

The site offers a transformative programme of future focused skills and training, equipping the next generation of workers with vital skills, particularly across the built environment and the clean and climate innovation sectors.

This initiative allows learners to benefit from a wide range of qualifications and services. The preemployment schemes are designed with local employers, to introduce a career in construction and encourage local people to access the 12,000 jobs being created. These free programmes last up to 3 weeks and provide a mix of classroom and practical training, as well as employability skills and onetoone information, advice and guidance.

Courses are also available as NVQs, Site Safety Plus training, Construction and Highways Apprenticeships, and Health & Safety short courses. These will further expand and develop with time, as the construction and employment needs change and develop.







From left to right: Jean Duprez, Chairman of the Board at The Skills Centre, Jules Pipe, Deputy Mayor for Housing and Regeneration at the GLA, Cllr. Stephen Cowan, Leader of Hammersmith & Fulham Council, Cllr. Kim Taylor-Smith, Deputy Leader of Kensington and Chelsea Council, Jon Howlin, CEO of The Skills Centre and Rob Heasman CEO of ECDC, at the opening of the Earls Court Skills Centre.



Economic impact of the construction

Earls Court will be a phased construction project for an estimated 18 years running from 2026 to 2043, subject to planning approval¹⁵.

It will be one of the most active construction sites in the UK, utilising Modern Methods of Construction and embedding sustainable development from the outset.

During this period, the development will directly support up to 3,000 jobs and create up to £340m of economic impact per year¹⁶.

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1,150 per annum¹⁷



£160mn per annum





2,100 per annum



£270mn per annum





2,940 per annum



£340mn per annum

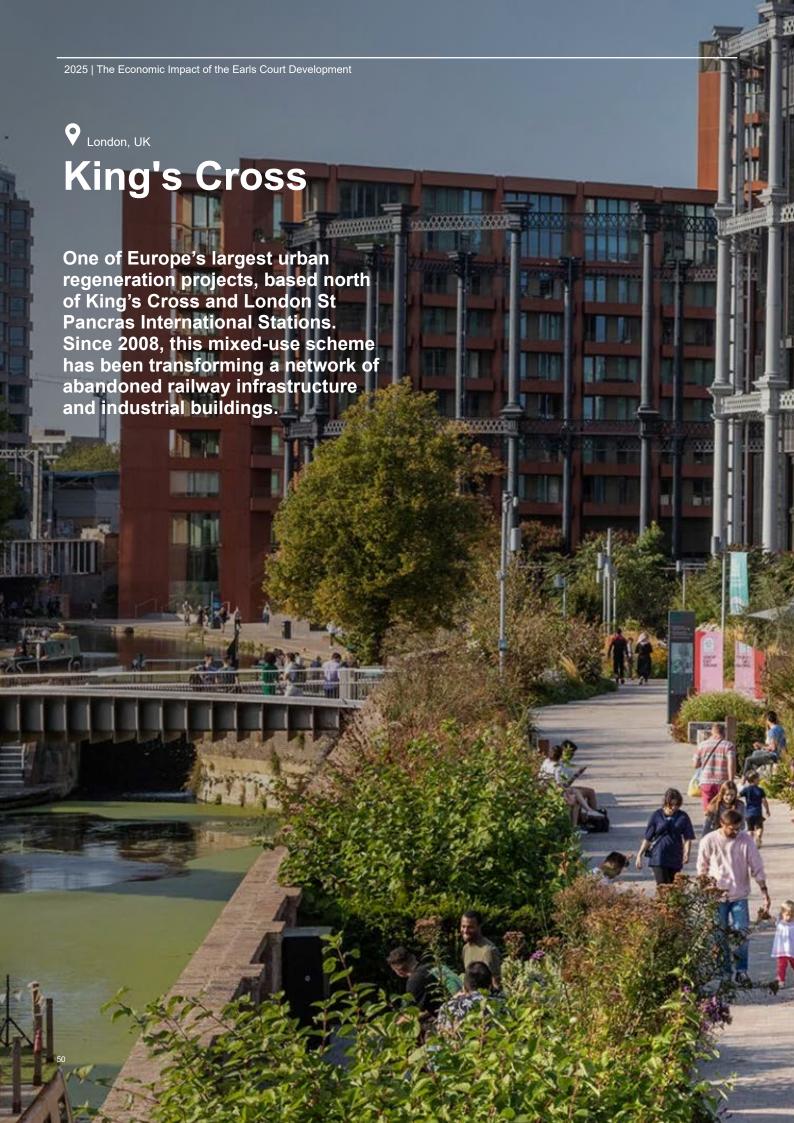
¹⁵ Quod, Public Benefits Statement (2024). Construction period assumed to be a 18 year programme.

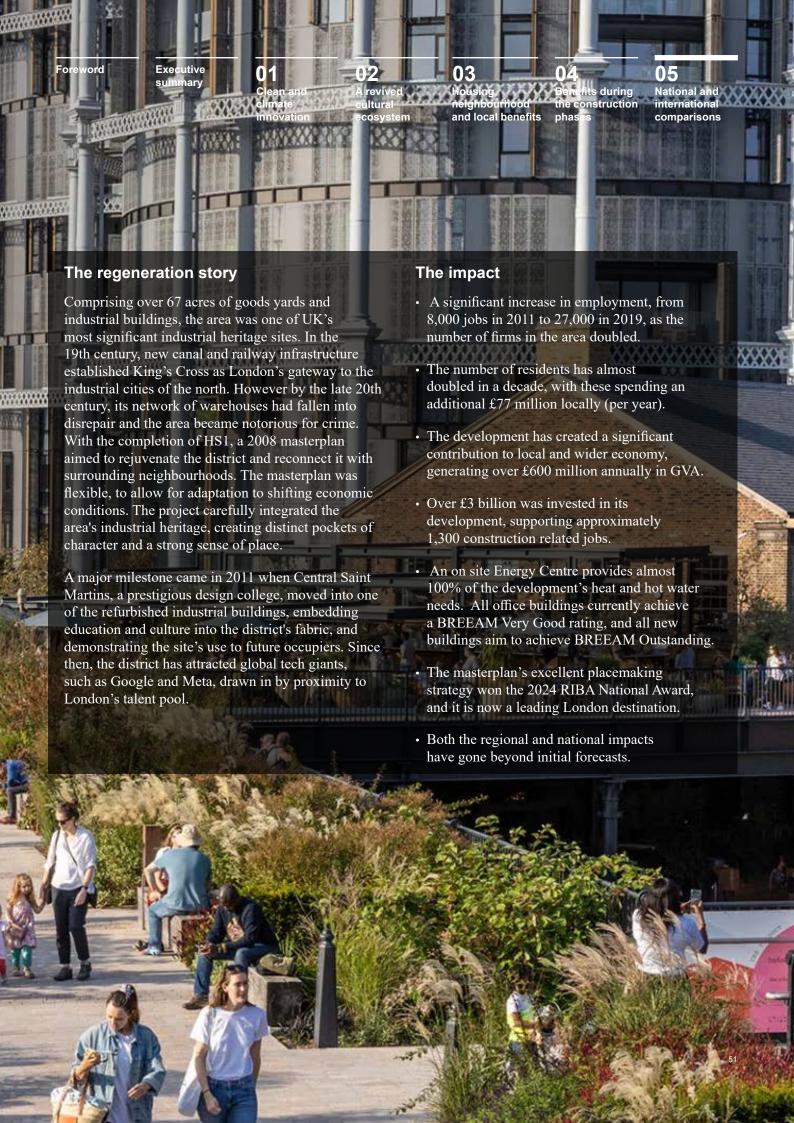
¹⁶ Based on Quod figures. Based on a 18 year programme. Figures are rounded.

¹⁷ At peak construction, the number of jobs on-site could increase to 1,670.











Queen Elizabeth Olympic Park



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The regeneration story

The London Legacy Development Corporation (LLDC) seized the opportunity presented by the London 2012 Olympics to revitalise Stratford, addressing East-West London disparities by generating local housing and employment. Since 2013, LLDC has repurposed stadiums as leisure facilities and sporting venues, converted the Athlete's Village into residences, and continued to develop surrounding parklands and housing schemes.

The area is now home to five universities, including UCL East and Loughborough University London. SHIFT, an innovation district in East London, has flourished thanks to these academic connections and talent pools, becoming a hub for startups. Beyond education, Queen Elizabeth Olympic Park has developed a strong cultural presence: alongside Sadler's Wells East, East Bank has welcomed institutions like V&A East and BBC Music Studios.

The impact

- Queen Elizabeth Olympic Park now supports over 40,000 jobs, with a further 125,000 anticipated in neighbouring boroughs by 2030. The Here East Campus alone supports over 10,000 jobs across the UK, and contributed £700 million in GVA to the economy in 2021.
- More than 12,000 new homes have been built, with a target of 33,000 by 2036. A third of these will be affordable.
- Transformed connections, with the Crossrail extension linking to 25 London boroughs, East Anglia, Berkshire and Kent. The Park is also the testbed of advanced mobility (such as autonomous vehicles), and active transport methods (with 35km of new pathways and cycleways).
- An award winning London destination, with 21 million visits between 2023 and 2024, generating significant economic activity through tourism, events, and retail
- A much enhanced natural environment, including the restoration of 6.5km of waterways and 49 hectares of Biodiversity Action Plan habitat, and more than 6000 new trees.
- Both the regional and national impacts have gone beyond initial forecasts.

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The regeneration story

Since the 1960s, the historic cotton district of Poblenou suffered the effects of deindustrialisation and persistent governmental neglect. The 1992 Olympic Games' infrastructure projects improved Poblenou's connections with Barcelona's airport, port and business centre, prompting action on the site.

Regeneration began in 2000, with a focus on cultivating a compact, knowledge based economy. Alongside existing industries, 22@Barcelona is now home to 9 university campuses, 12 R&D and technology transfer centres, and the "7@ facilities", which further promote training and innovation. This environment has facilitated the creation of over 2,000 startups, with its high-density design fostering pioneering dialogue and collaboration between academia and industry.

The project is one of LBHF's international growth partners and, through Upstream London, continues to share lessons learned and collaborate.

The impact

- Over 12,150 companies have established operations within the district, across the five key areas of ICT, Media, Biomedical, Energy and Design.
- In 2024, 32% of Barcelona's total office leasing activity was in 22@, reflecting its growing appeal to businesses seeking high-quality workspaces.
- 115,000 jobs are now based in 22@, representing about 11% of Barcelona's total economic activity, with 60,000 further jobs expected as the area continues to develop.
- In addition to restoring 4,600 homes, 4,000 were constructed for social rent, aiming to enhance the scheme's social diversity.
- Going beyond professional opportunities, the scheme promotes social support networks amongst residents through the "22@ Network" volunteering programmes.



MIND; the Milano Innovation District

At the junction of highways travelling from Milan to the rest of Italy, a former expo site is being transformed into a 100 hectare net zero innovation district. Through a collaboration between public guarantors and the global real estate firm Lendlease, a total of 4 billion euros is being invested in the development of this mixed use scheme.

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The regeneration story

15km northwest of Milan's city centre, a disused industrial area became the grounds for the 2015 World Expo. Since then, the site has hosted Italy's most significant public-private initiatives. Leveraging the infrastructure developed for the expo, the district is evolving into a centre for scientific and technological advancement. MIND is the breeding ground for Life Sciences advancement, with research giants like AstraZeneca, the Galeazzi Hospital, the Human Technopole (a biotech research centre), already based on the site. With the opening of the Statale Science Campus and the University of Berkeley's startup accelerator, MIND will become Milan's catalyst for further experimentation and growth.

withing the Fill Billions

The impact

- Upon completion in 2032, MIND will feature 346,000sqm office space, 1,115 apartments, 35,000sqm retail and 440,000sqm green space and squares. These will host 60,000 daily users (such as students, researchers and professionals).
- Over 100 companies plan to establish themselves in MIND (across big data, AI, genomics, personalised medicine, and advanced manufacturing)
- The development goes beyond net zero criteria, combatting both construction and operational emissions through careful building design
- It is a future proofed scheme, prepared for a series of 2090 climate change related weather events.
- The design is fully pedestrianised. Cars are left at the district's entrance, with users travelling across MIND by foot, bike or electric shuttle.





